



# Informal Knowledge Processes

## The Long Tail of Business Processes



Marcel Tilly, EMIC  
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Summer School



STI · INNSBRUCK



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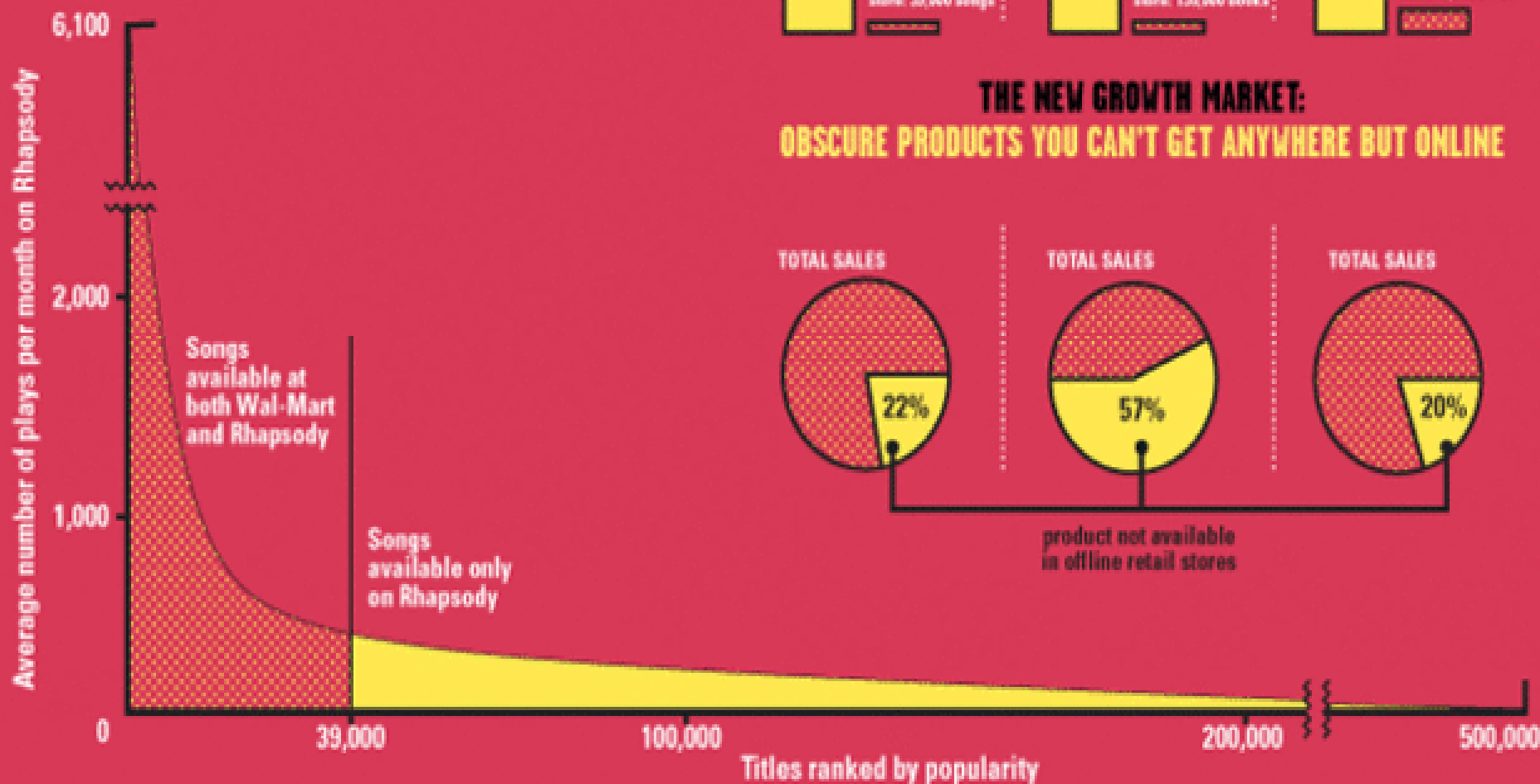
# Agenda

- ▶ Knowledge Worker
- ▶ Business Processes and Informal Knowledge Processes
  - Motivations
  - Definitions
- ▶ Framework for Knowledge Processes
- ▶ Metrics for optimisation of Knowledge Process efficiencies
- ▶ Security and Privacy Aspects in Knowledge Processes



# ANATOMY OF THE LONG TAIL

Online services carry far more inventory than traditional retailers. Rhapsody, for example, offers 19 times as many songs as Wal-Mart's stock of 39,000 tunes. The appetite for Rhapsody's more obscure tunes (charted below in yellow) makes up the so-called Long Tail. Meanwhile, even as consumers flock to mainstream books, music, and films (right), there is real demand for niche fare found only online.



# EXERCISE – before we start

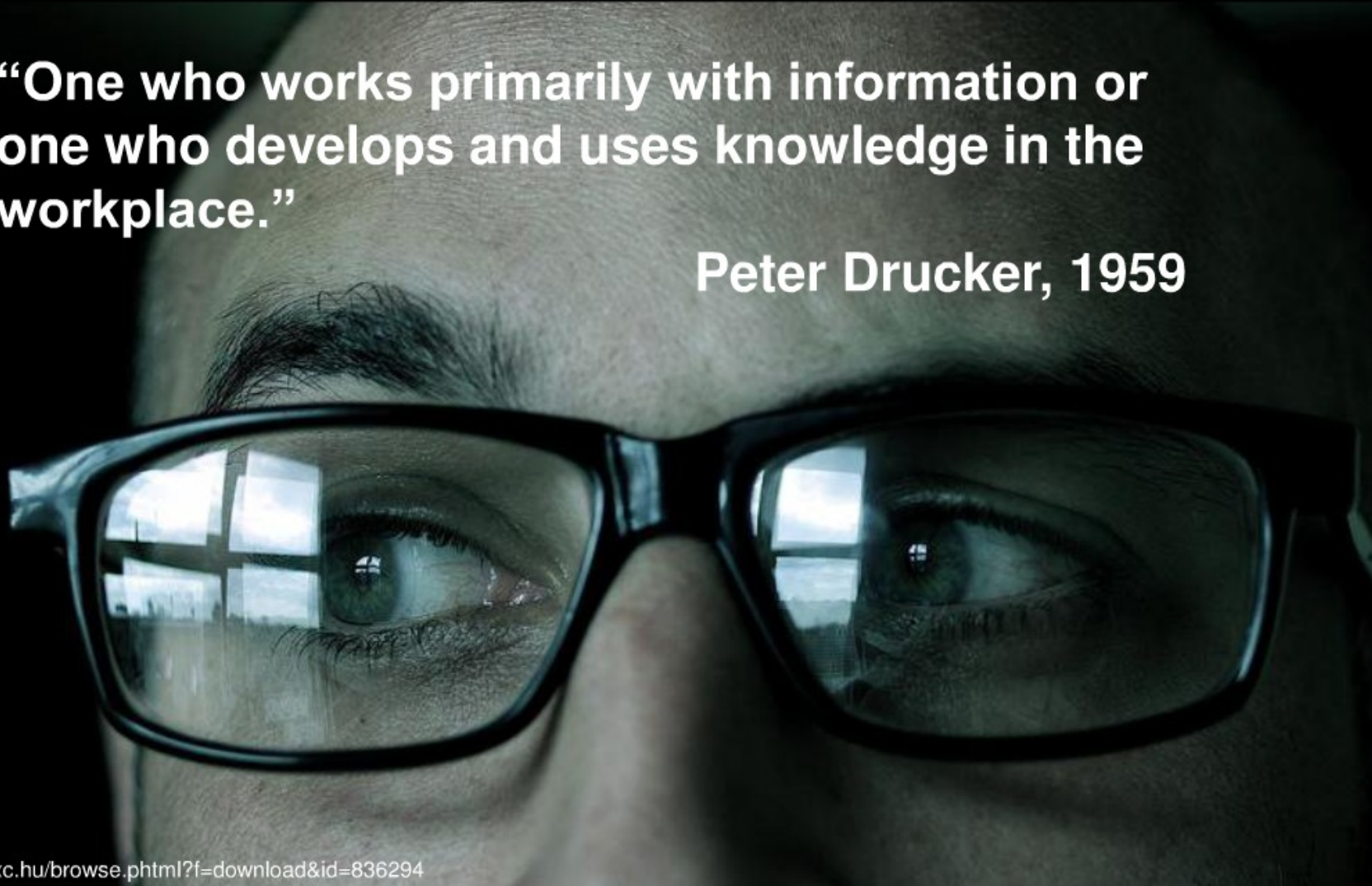
Discuss with your neighbor the term  
**“Knowledge worker”!**

2 min.

# The Knowledge Worker

**“One who works primarily with information or one who develops and uses knowledge in the workplace.”**

**Peter Drucker, 1959**



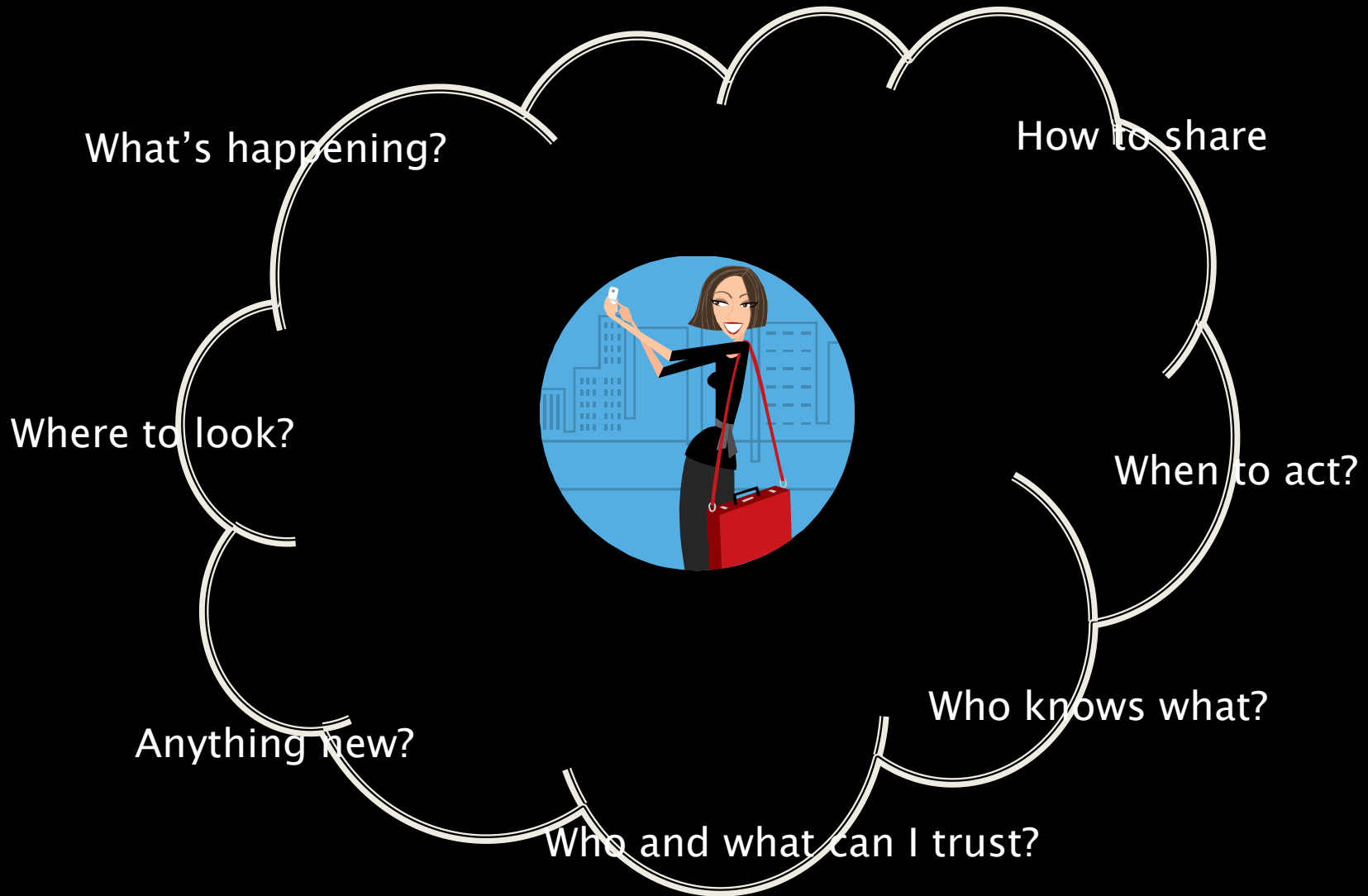
# Knowledge Worker Revisited

- ▶ Thomas Davenport has defined *knowledge workers* as people who “think for a living” and discusses who they are, what they do, and how their number is growing [2005].
  - For our purposes we accept as a given that, for an increasing proportion of people in the world economy, work is to a large extent mental rather than physical.
  - To significantly increase economic productivity it is necessary, therefore, to increase the productivity of this knowledge-based and knowledge-driven work.

# ACTIVE's Knowledge Worker

- ▶ A knowledge worker is a specialist or an expert dedicated to a specific knowledge intensive work domain within an enterprise.
- ▶ He principally uses his experience, skill, and current working context to understand summaries and create new knowledge from exiting pieces of work.
- ▶ Knowledge workers bring ingenuity and inventiveness along with intuitive dissension making in their daily work as well as for the team.
- ▶ Related tasks and workers benefit in terms of learning, modifying and enhancing their workflows.

# The typical situation of a Knowledge Worker





# EXERCISE

Discuss with your neighbor the term  
**“informal knowledge process”!**

2 min.

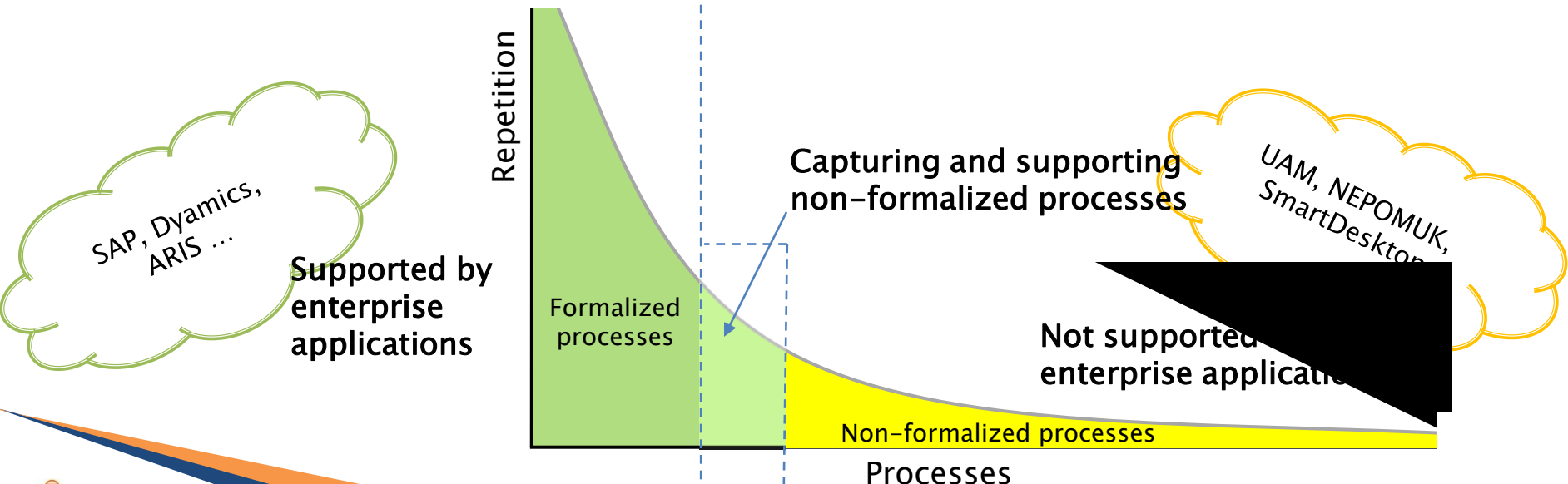
# The Long Tail ...

## ► Complex Business Processes

- High repetition rate
- Mature
- Involve defined roles
- Enterprise driven

## ► Informal Processes\*

- Scope – user or small team
- Repetition rate is low
- Depend on skill, experience, and judgement of the knowledge worker



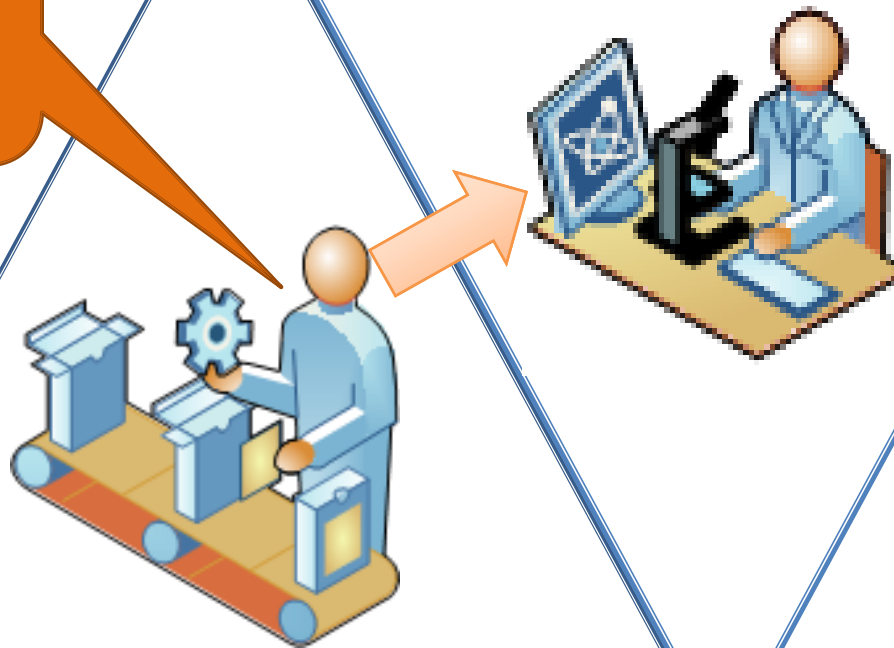
\* aka Artful Processes, Knowledge Processes<sup>10</sup>

# Rules of Business...

People, empowerment, collaboration, ...

Knowledge-based

The basis of the operation is the structure of the activities



The basis of the operation is the knowledge of individuals.

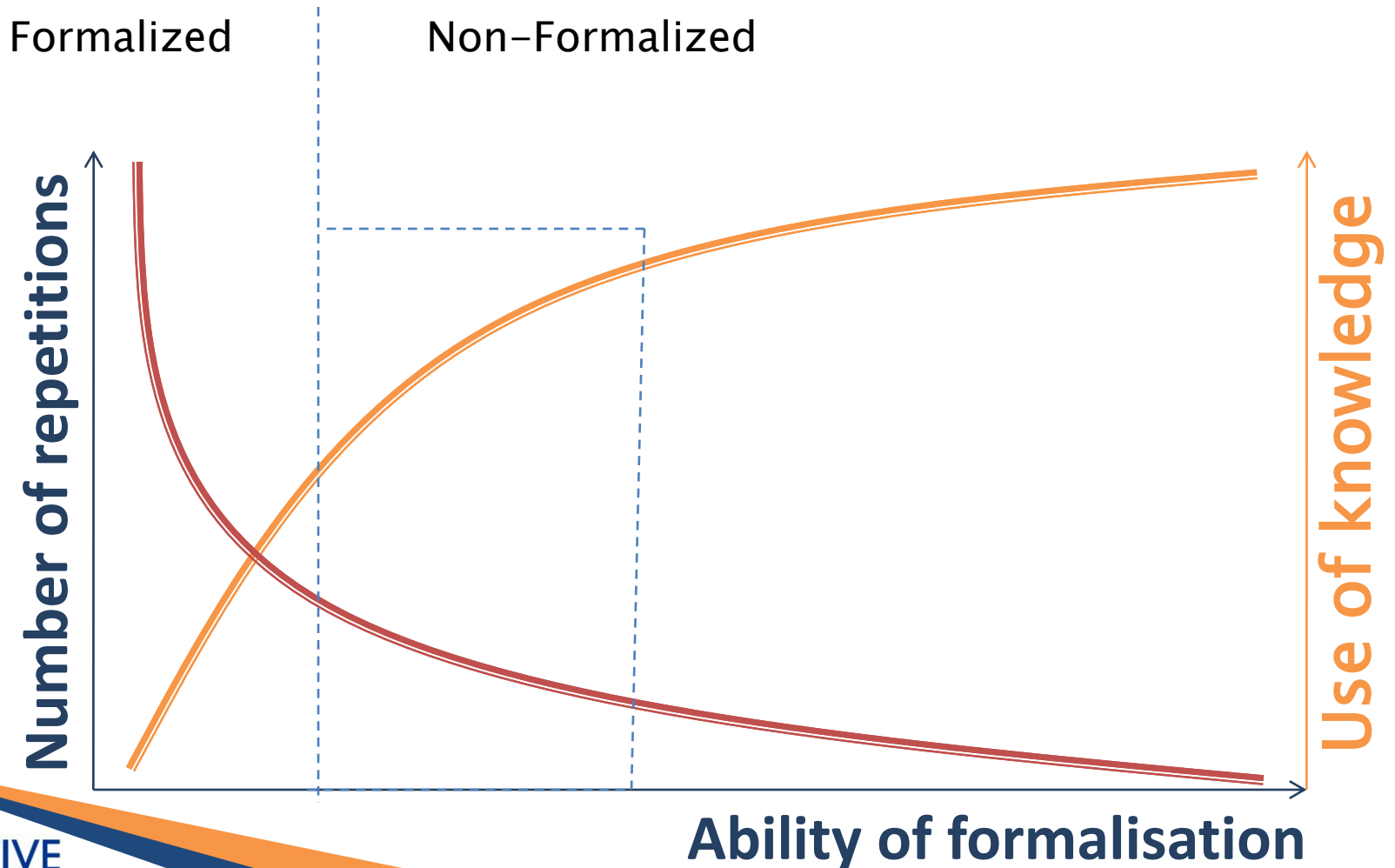
Structured-based

Procedures, control, compliance...

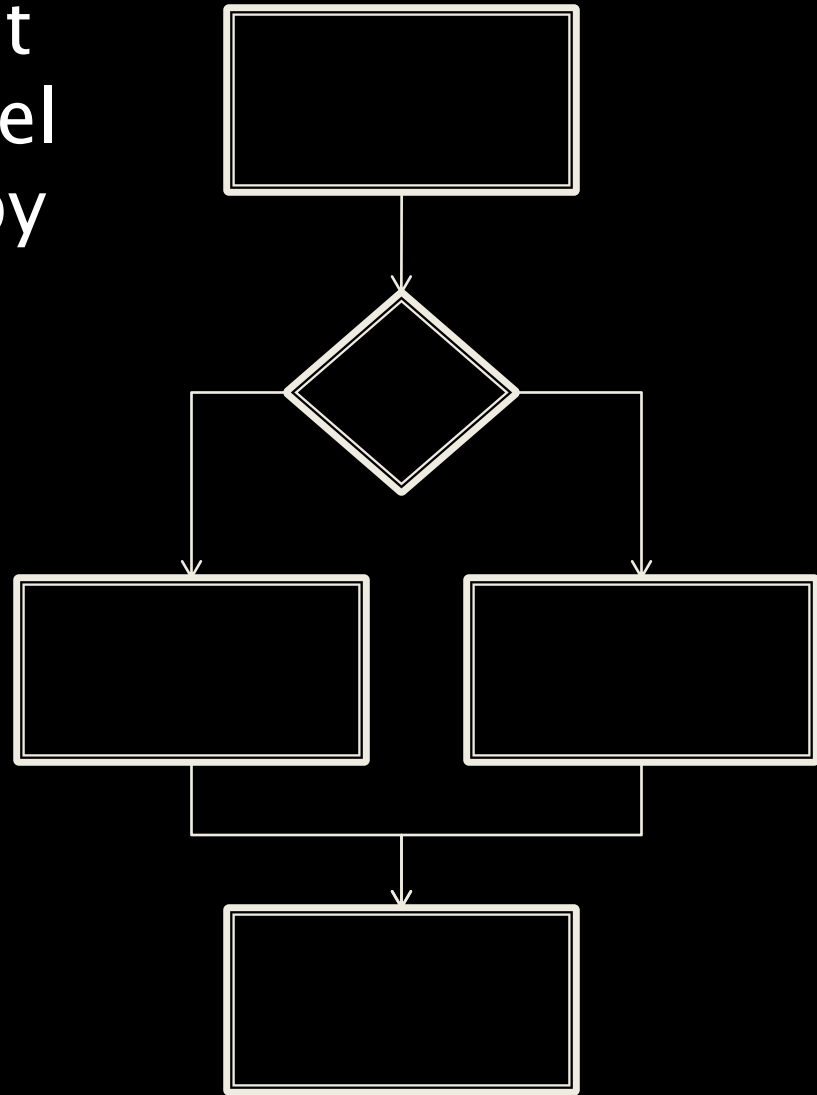
\* taken from

<http://www.thecontenteconomy.com/2009/04/slides-from-our-enterprise-20-seminar.html>

# Where is the knowledge?

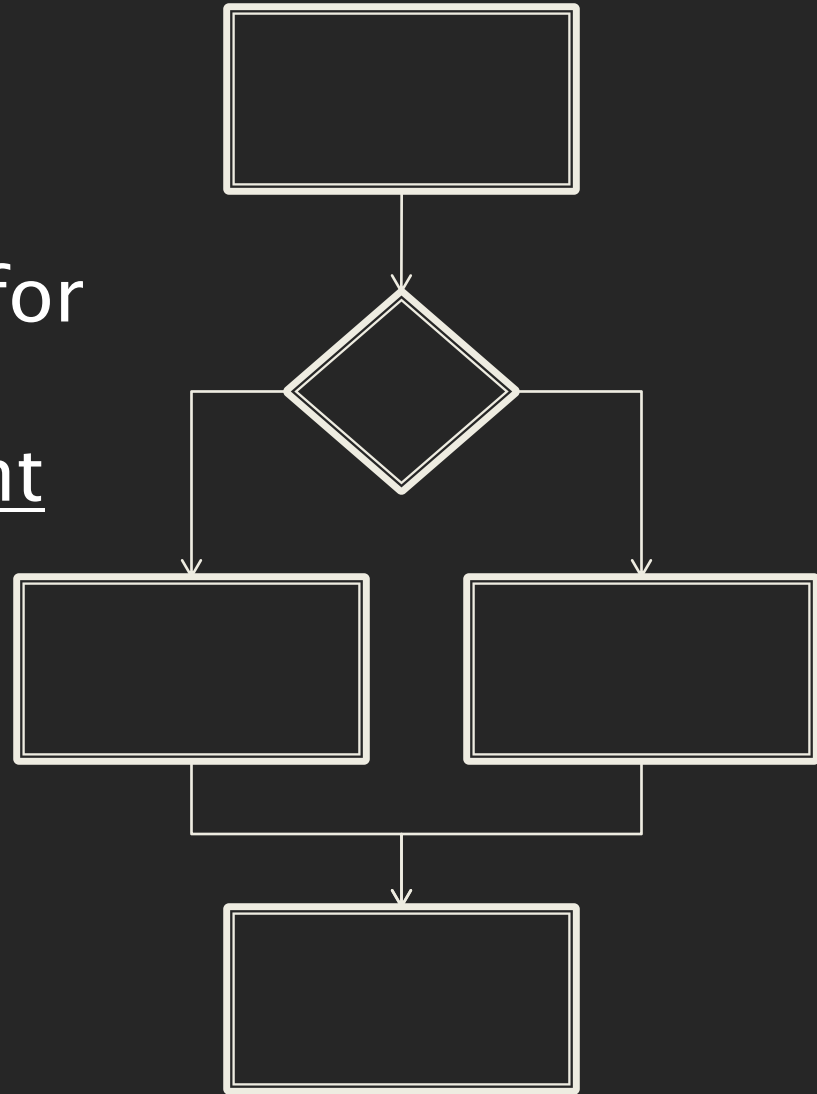


**Workflow** is a finite set of sequential/ parallel activities triggered by events.\*



\*taken from: Computer/Supported Cooperative Work, Uwe m. Borghoff and Johann H. Schlichter, Springer, 2000

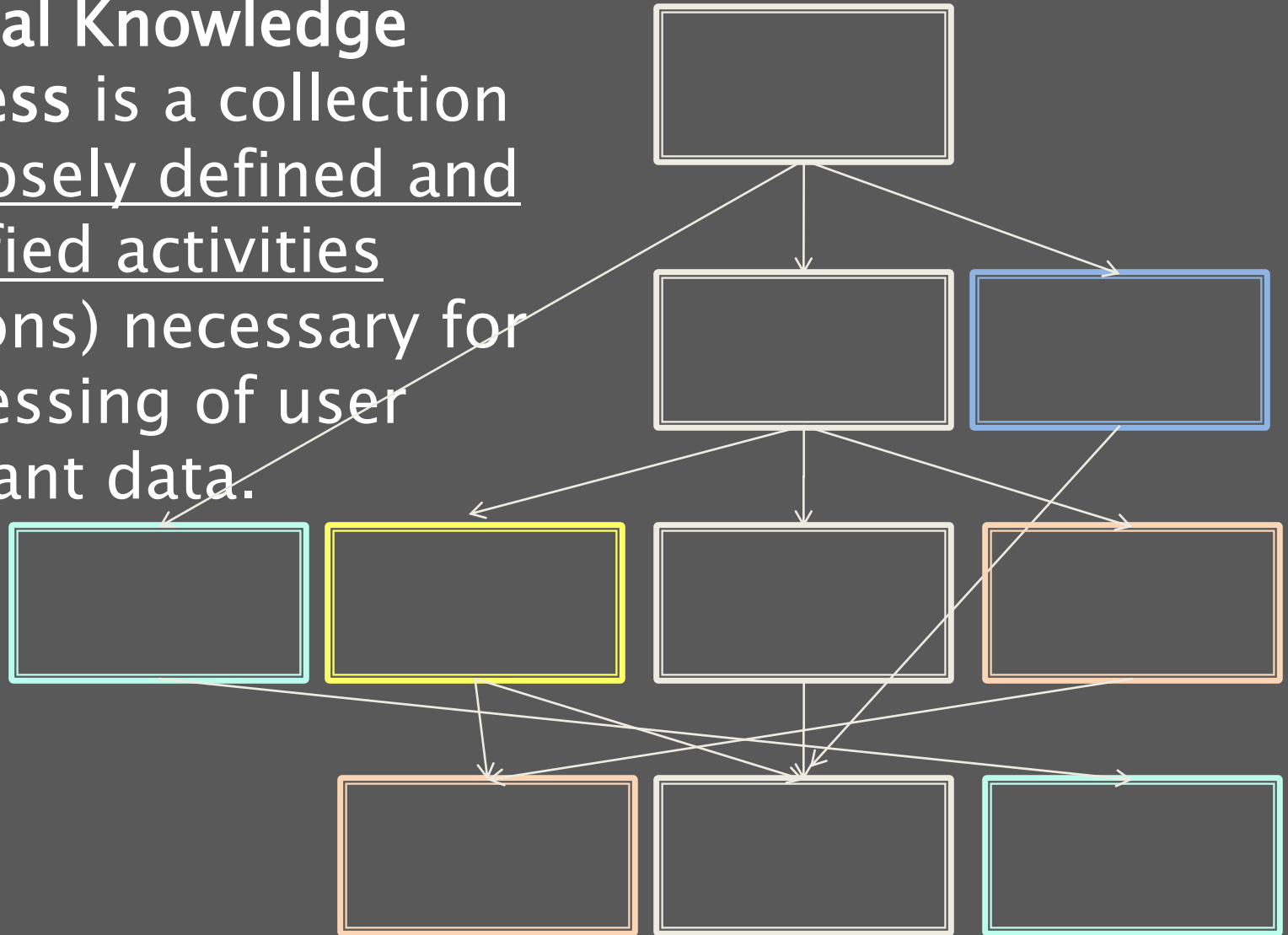
**Business Process** is a collection of sequential/ parallel activities necessary for processing of economically relevant objects.\*



\*taken from: Computer/Supported Cooperative Work, Uwe m. Borghoff and Johann H. Schlichter, Springer, 2000

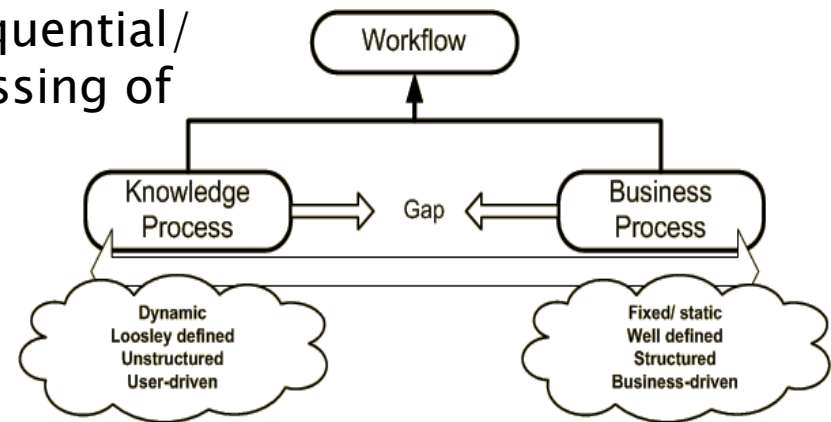
# Informal Knowledge

Process is a collection of loosely defined and ramified activities (actions) necessary for processing of user relevant data.



# Workflows, Business Processes, Informal Knowledge Process

- ▶ **Workflow** is a finite set of sequential/ parallel activities triggered by events.\*
- ▶ **Business Process** is a collection of sequential/ parallel activities necessary for processing of economically relevant objects.\*
- ▶ **Informal Knowledge Process** is a collection of loosely defined and ramified activities (actions) necessary for processing of user relevant data.



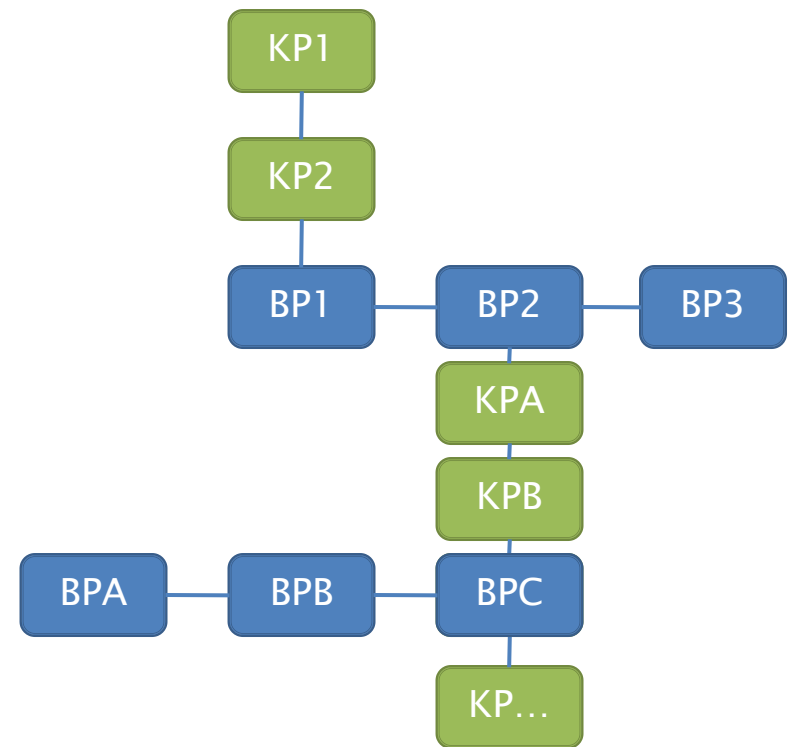
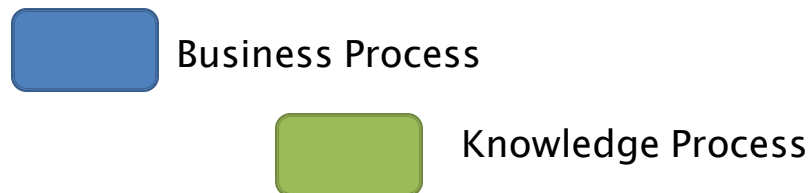
	Business Process	Informal Knowledge Process
Goal	Business-goal driven	User-goal driven
Scope	Enterprise	Individual
Structure	Static	Ramified
Description	Formal	Informal
Guided	Externally Coordinated	Ad-hoc/ Spontaneous
Analyzed	Monitored, Analyzed, Optimized	Not Monitored, Emerging

\*taken from: Computer/Supported Cooperative Work, Uwe m. Borghoff and Johann H. Schlichter, Springer, 2000



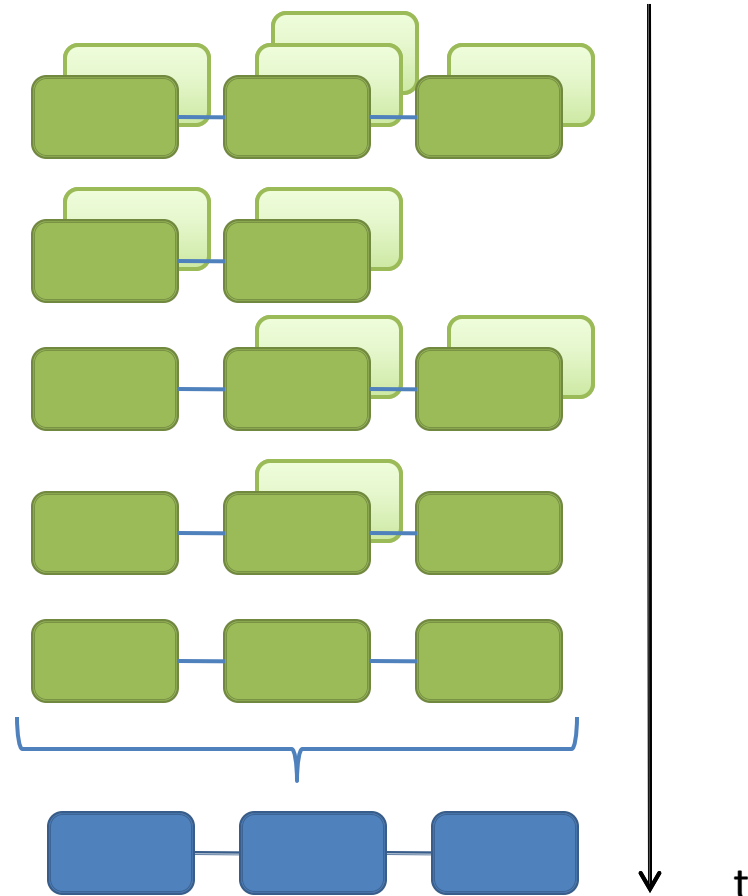
# Business Processes & KPs

- ▶ Business Processes trigger KPs (BPC)
- ▶ KPs can trigger BPs (KP2)
- ▶ KPs can connect business processes (KPA–KPB)



# Evolving Knowledge Processes

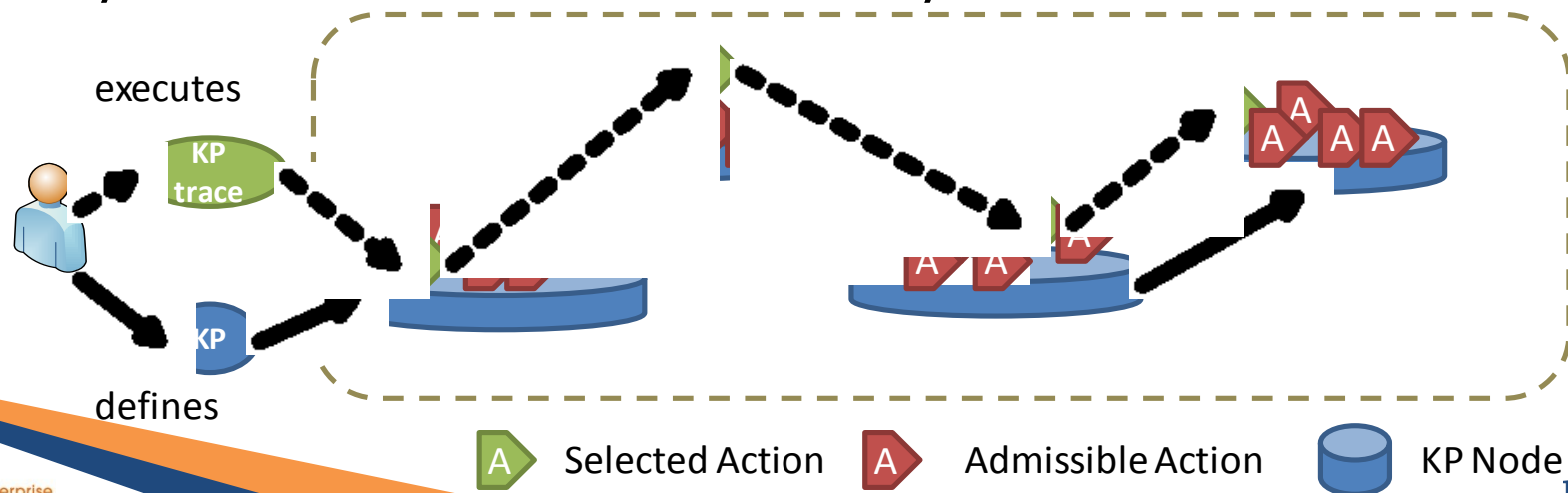
- ▶ KPs can transform to business processes over time when they become stable and static/ mature
- ▶ There are KPs without a business process context
  - Example:
    - Start-ups usually do not have well-defined business process. Knowledge worker just executing knowledge processes



# Definition

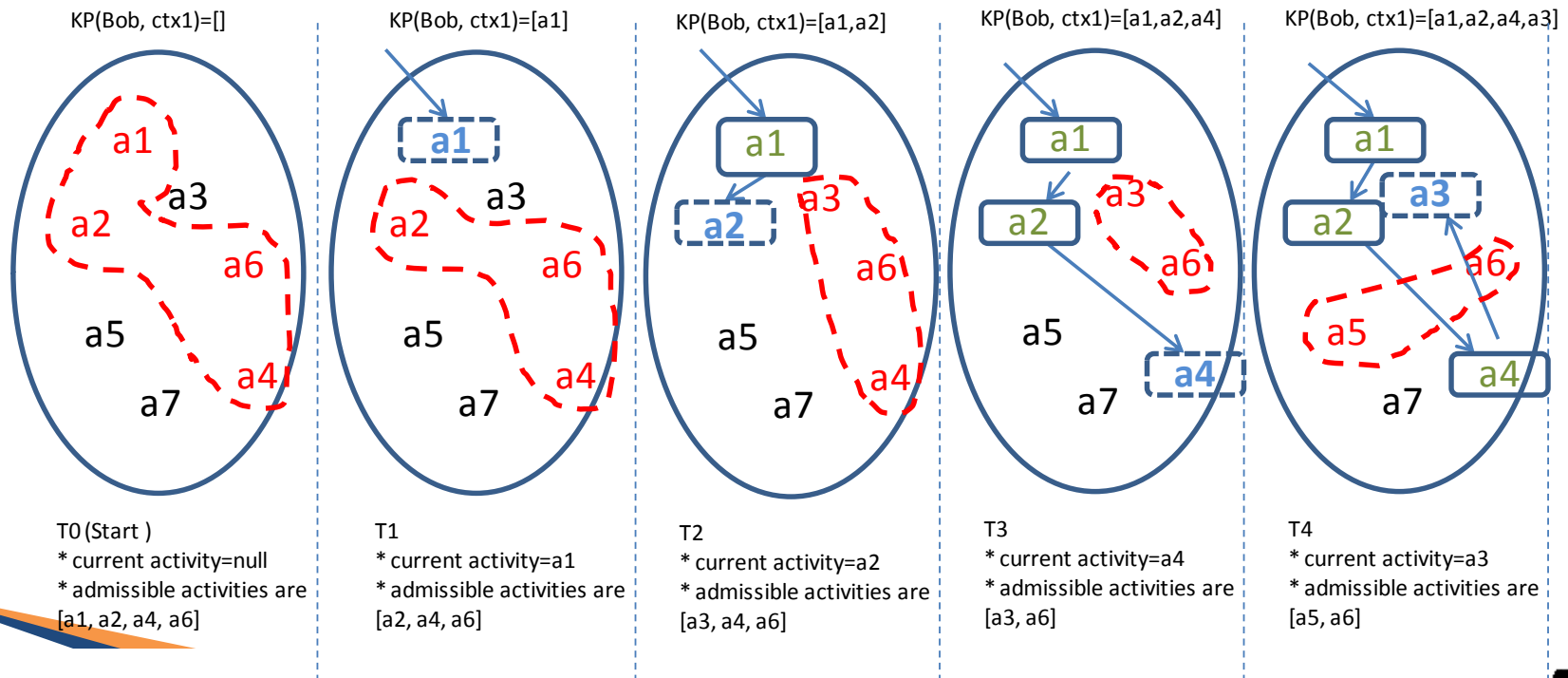
A *Knowledge Process* (KP) is...

- ▶ loosely defined and structural ramified collection of actions.
- ▶ not fully defined in terms of structure and the order of action are at its point of initiation
- ▶ in which actions require a decision by an actor about the follow-up action.
- ▶ in which the actor uses his knowledge and the context to decide for the successor action.
- ▶ in which decisions have to be taken during execution time over the process development path and lead to emerging structural ramification constituted by admissible alternatives.
- ▶ in which dynamic ramification is the one of the key features.

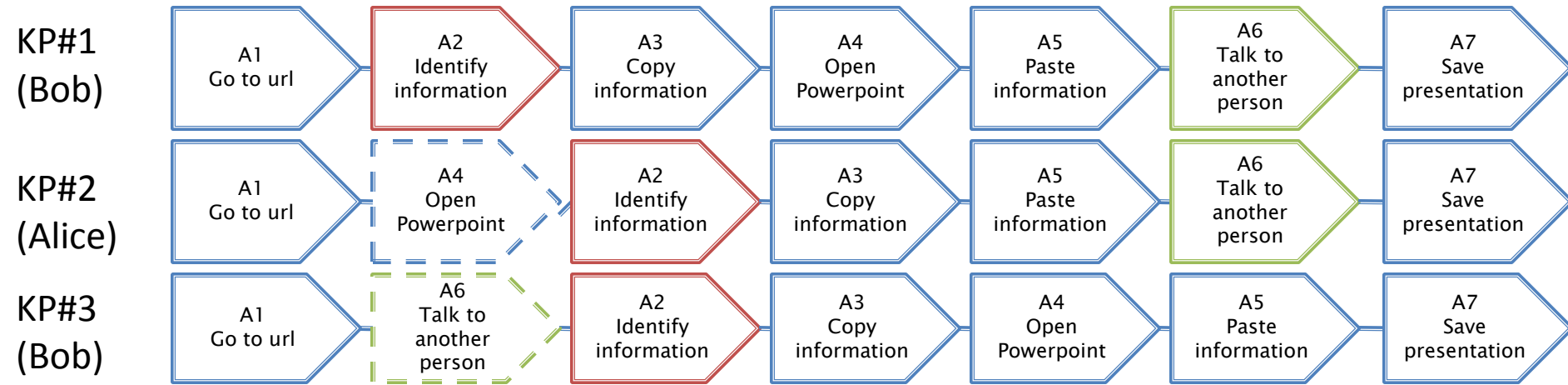


# KP over time

- ▶ A knowledge process is a collection of actions (ramified, non-structure at the beginning)
- ▶ Actor makes a decision influenced by a driver about a follow-up action out of the admissible actions
- ▶ The driver is derived from the state of the context and the environment (situation)
- ▶ A follow-up action could trigger another knowledge process

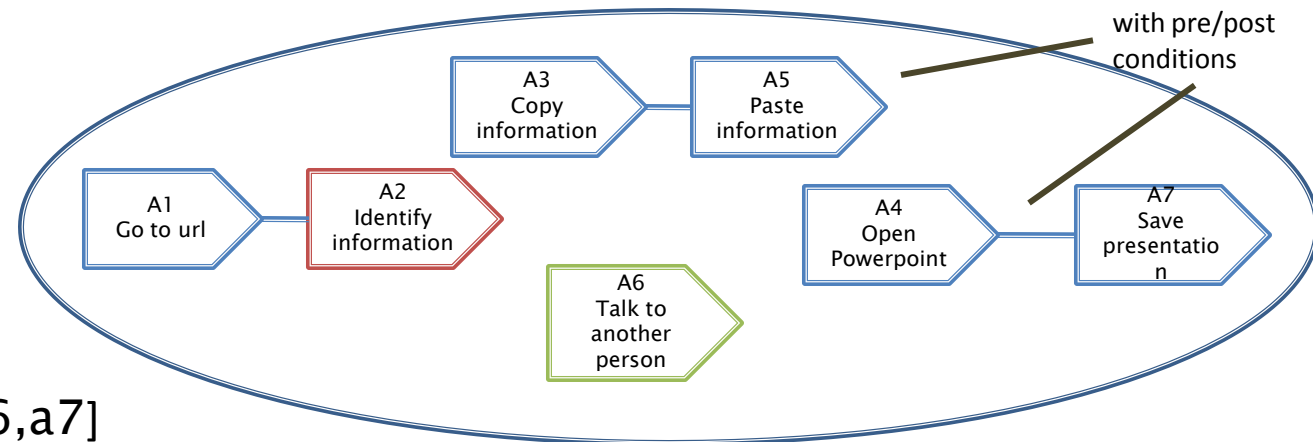


# KP-Example: Prepare Presentation

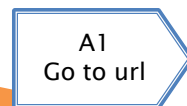


## Knowledge Process:

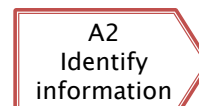
- Collection of actions
  - Ramified
  - non-structured
  - with constraints



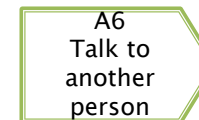
KP = [a1,a2,a3,a4,a5,a6,a7]



triggers  
System Event



triggers  
non-system Event

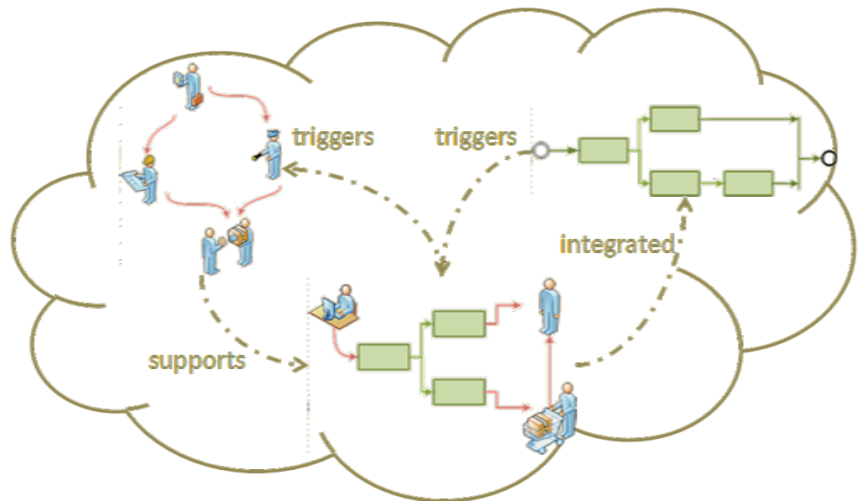


Triggers another  
KP

# Motivation

- ▶ Besides formal processes within the enterprise there are several informal processes
  - *Writing a proposal, scheduling a meeting, preparing a bid ...*
- ▶ Use of formal process systems is reserved for enterprise level, not on user level
  - Common workflow modelling tools are considered as too complex
- ▶ Need for a ...
  - lightweight
  - knowledge worker-driven
  - context-aware
  - support of informal process

... solution!



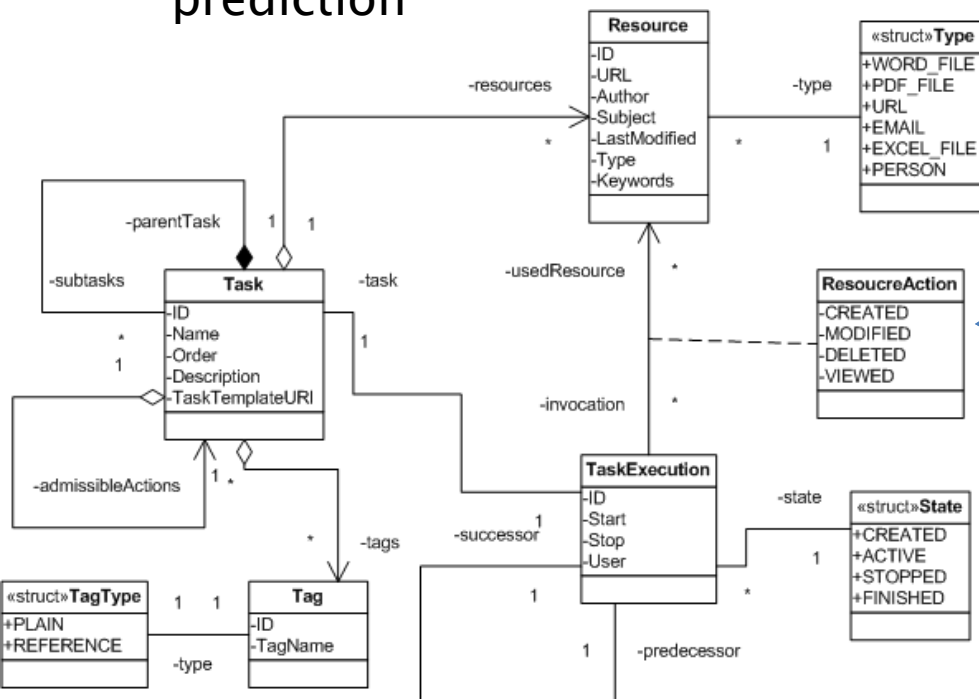
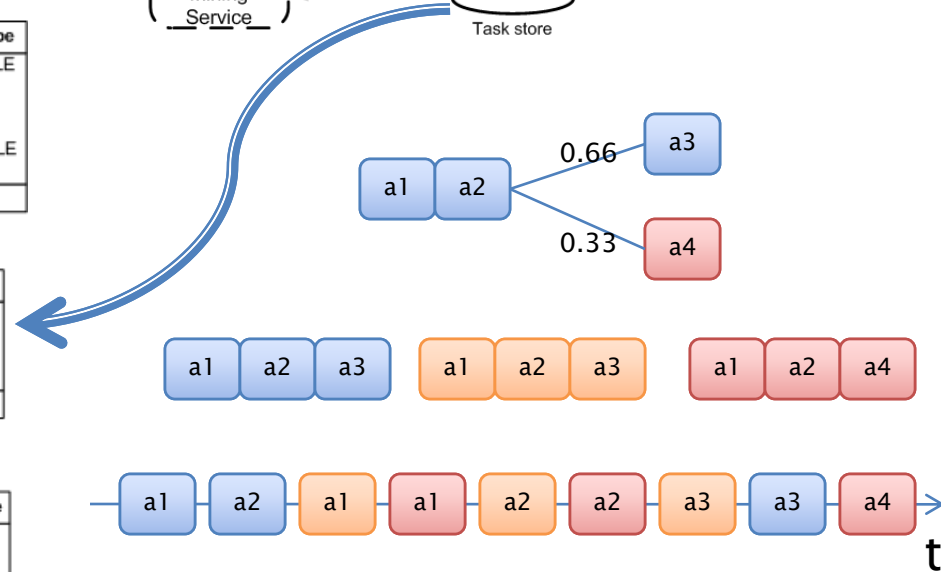
unstructured  
highly flexible  
interactive

structured  
static 22

# Knowledge Processes in ACTIVE

- ▶ In ACTIVE we will support knowledge processes with innovative application systems by transforming informal knowledge processes into more formalized knowledge processes.
- ▶ The developed "formalized knowledge processes" will support knowledge workers in their daily business.
- ▶ The worker still remains the driver of this process.
- ▶ The ACTIVE Knowledge Work is going to analyse the informal knowledge processes and tries to identify recurring sequences and patterns within a process of a single person or a team so that tacit knowledge becomes explicit as a result of knowledge process actions
- ▶ **Enhance knowledge workers' effectiveness and efficiency**

- ▶ Provides methods to store tasks and associate resources
- ▶ Provides methods to structure and restructure tasks lists during runtime (user-driven)
  - lightweight and top-down approach
- ▶ Logs task executions for mining and prediction

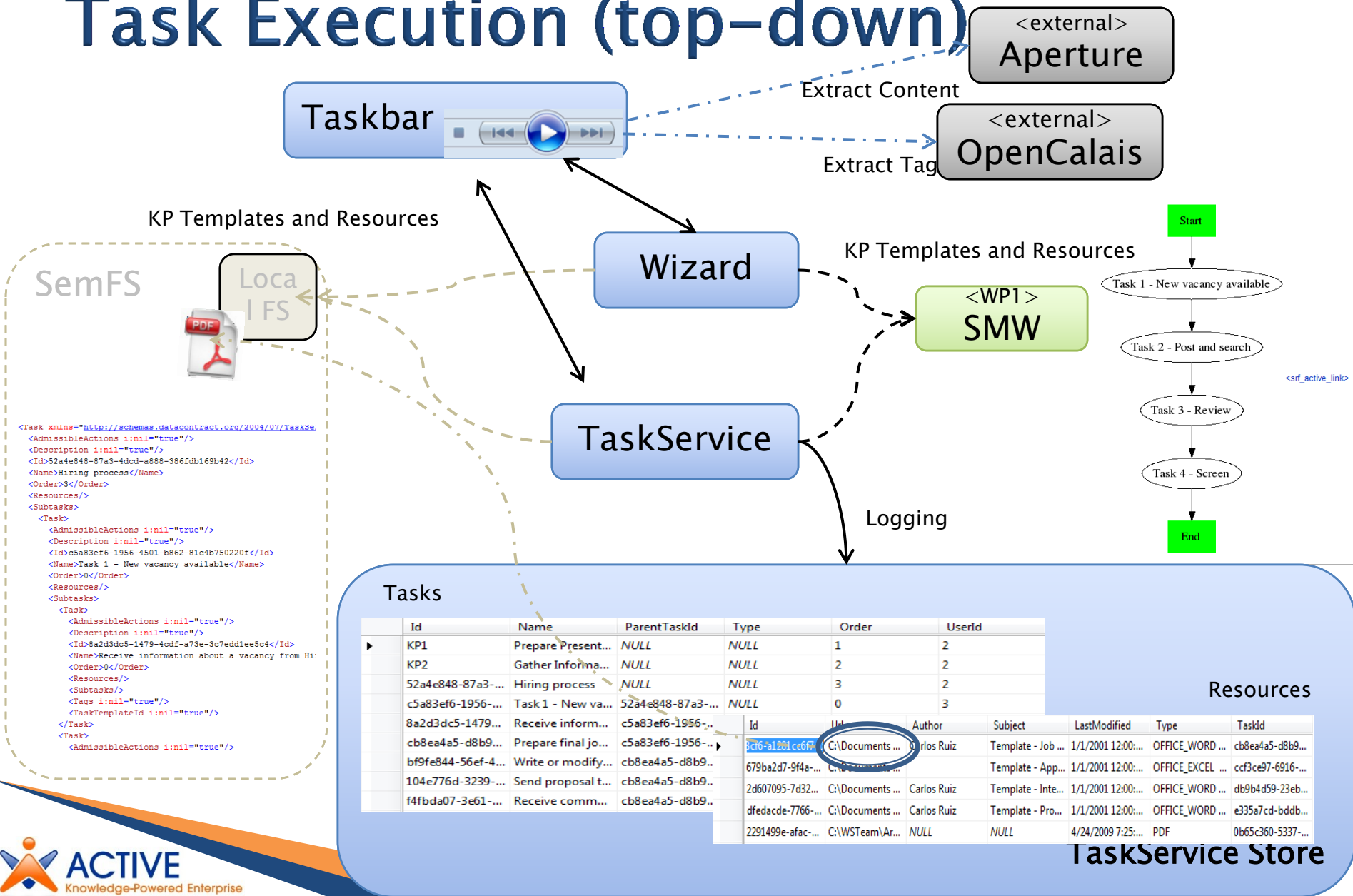




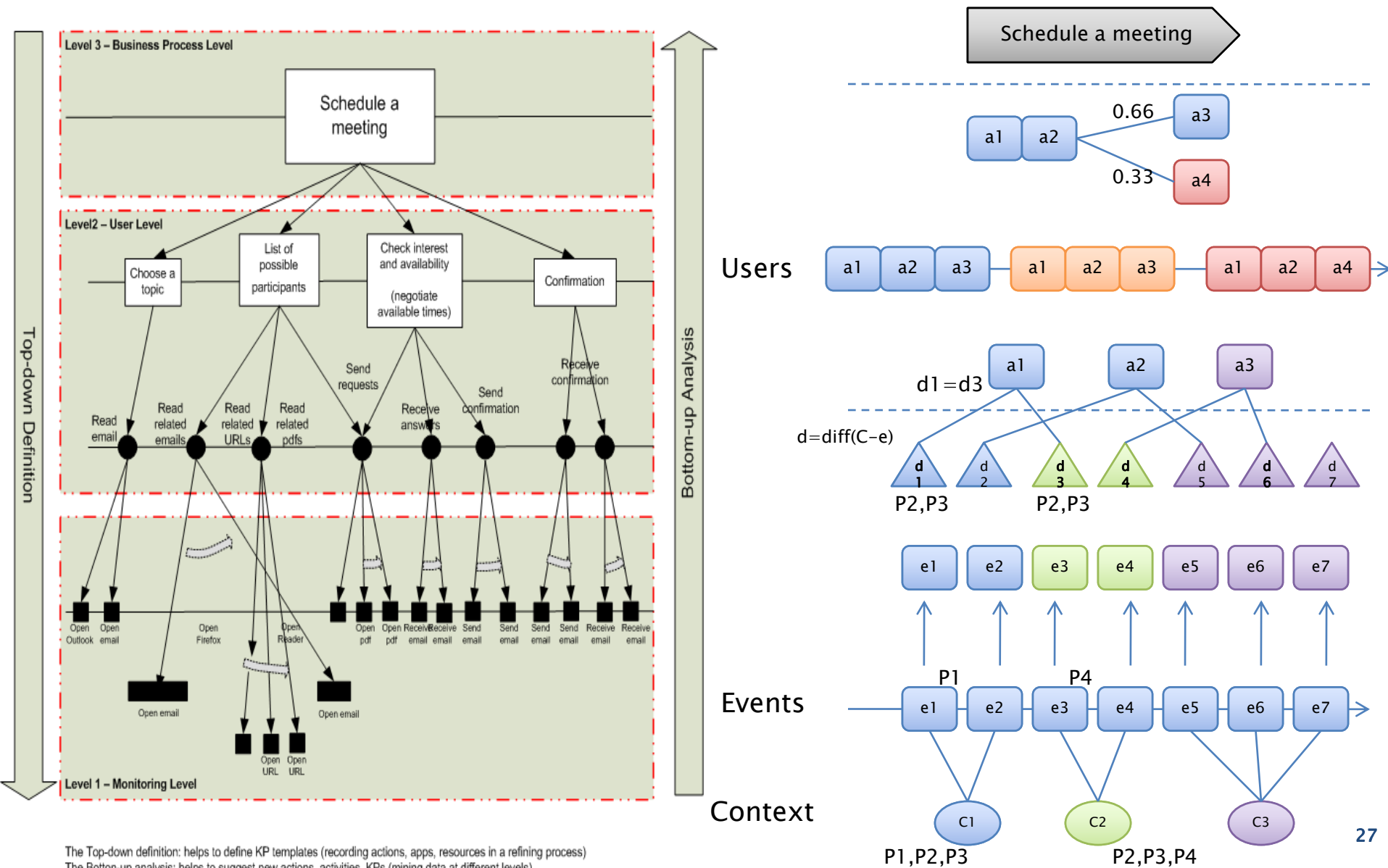
# Task Management as a Web Service

<code>Task[] GetTasks();</code>	Returns all top level tasks (knowledge process traces) of a specific user from the store
<code>Task[] GetSubTasks(string TaskId);</code>	Returns the next level of tasks for a given parent task from store
<code>string CreateTask(Task NewTask);</code>	Creates a new task (knowledge process trace) as a top level task
<code>string AddTask(string TaskId, Task SubTask);</code>	Adds a sub task to a given parent task
<code>void DeleteTask(string TaskId);</code>	Deletes a task
<code>void UpdateTask(Task Task);</code>	Updates a task; it is important that the ID of the task exists in the store
<code>string AddResourceToTask(string TaskId, Resource Resource);</code>	Adds a resource (file, URL, person) to a task
<code>void RemoveResource(string ResourceId);</code>	Removes a resource from the store
<code>void UpdateResource(Resource Resource);</code>	Updates a resource in the store; it is mandatory that the resource ID exists
<code>string AddTaskInvocation(string TaskId, TaskExecution NewTaskExecution);</code>	Adds TaskExecution data to a task
<code>void UpdateTaskInvocation(TaskExecution TaskInvocation);</code>	Updates TaskExecution data; it is important that the ID of the TaskExecution exists in the store
<code>void RemoveTag(string TaskId, string TagId);</code>	Removes a tag from a task
<code>String AddTag(string TaskId, Tag NewTag);</code>	Associate a task with a tag

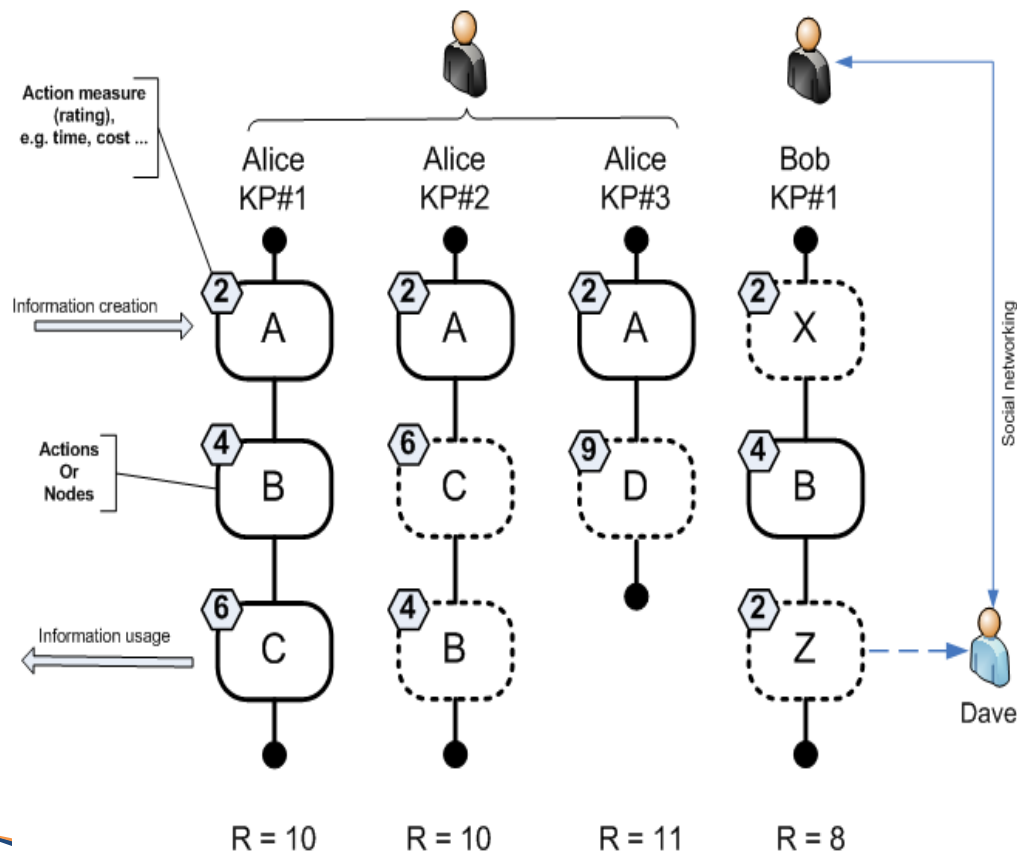
# Task Execution (top-down)



# KProcess Execution Level



# Metrics and Measures for KPs

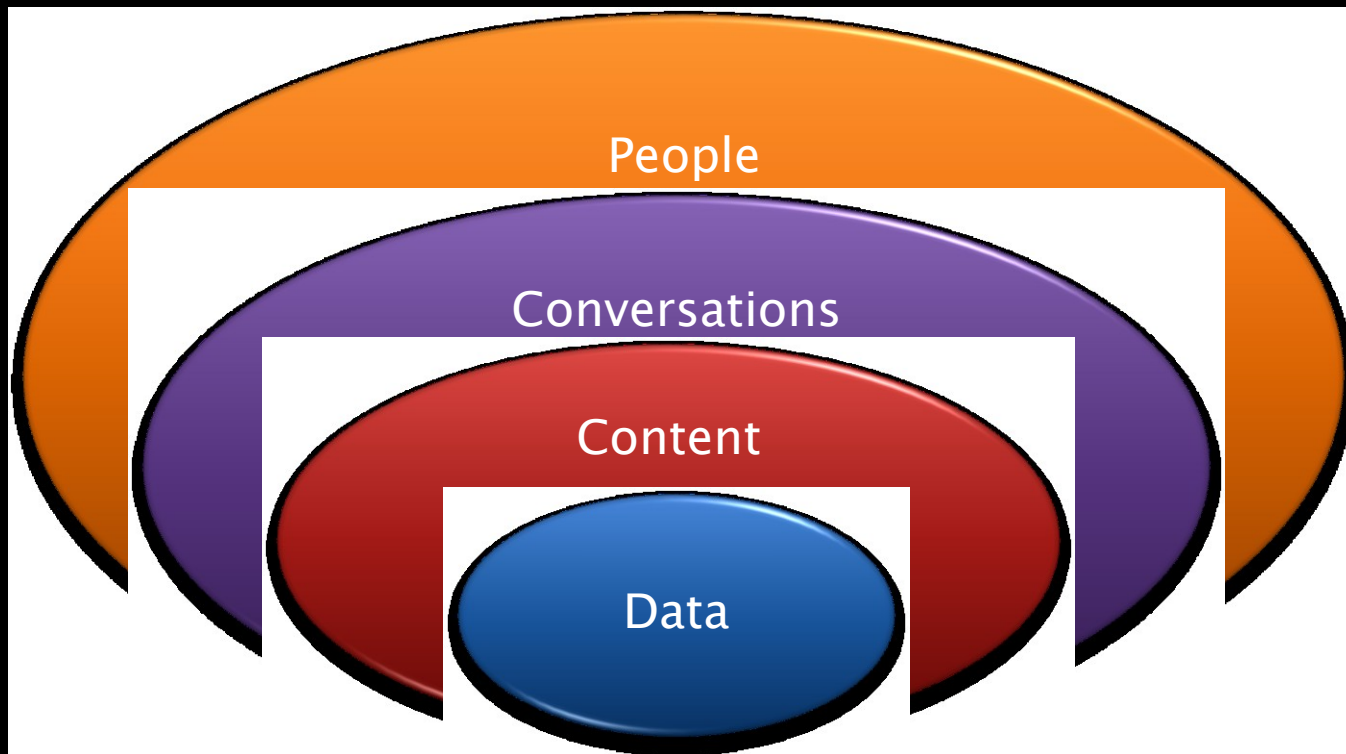


## Measures

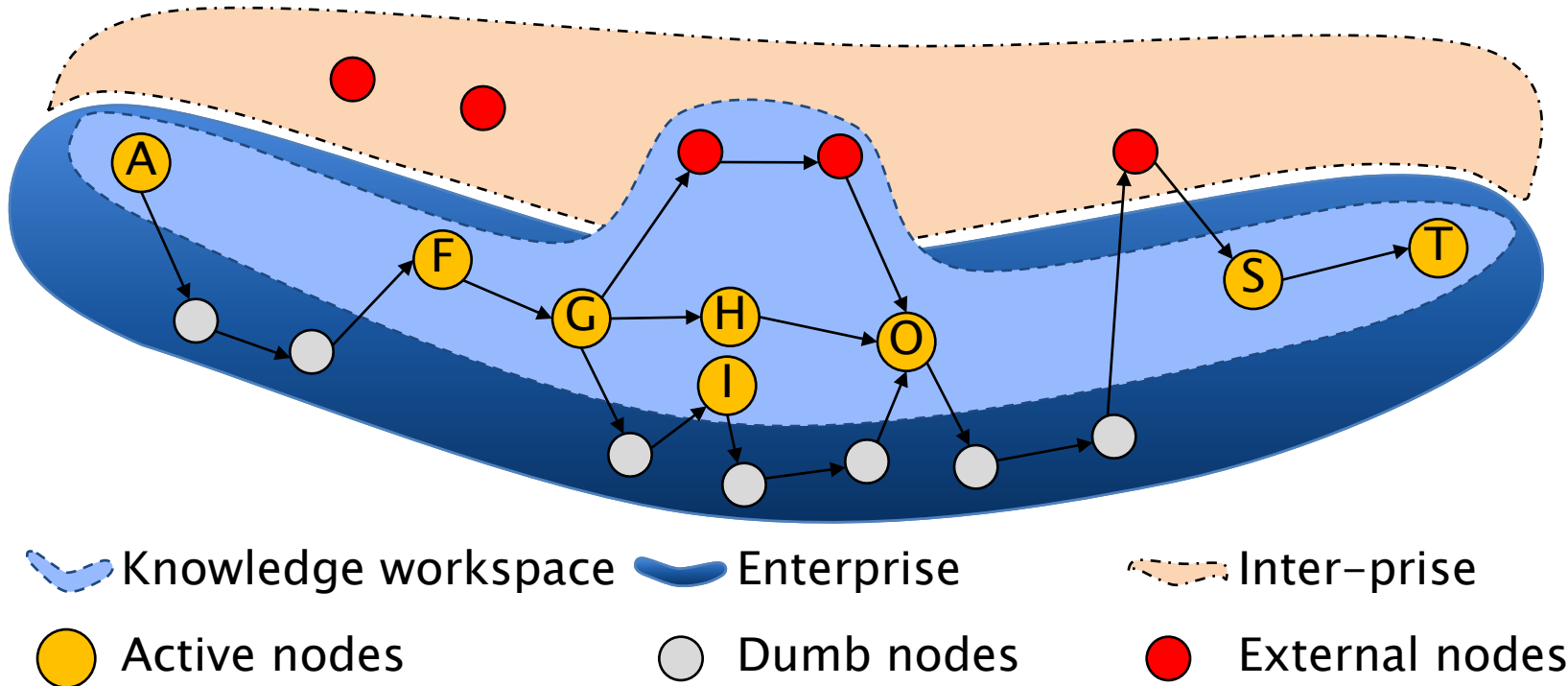
- Size S
  - $S(G) = \text{count}(N)$
- Dependability D
  - $D(G) = \text{count}(N_{in}) + \text{count}(N_{out})$
- Diversity V
  - $V(G) = \sum_{i=1}^n \text{count}(T_i)$
- Separability Y
  - $Y(G) = \sum_{i=1}^n (N_{Ui} - N_{Ci})$
- Structural Complexity SC
  - $SC = \sum_{i=1}^n SC_i = \sum_{i=1}^n \text{count}(N_i)$
- Performance, external costs
- **User-dependable values**
- Skill Value Vector
- Feasibility
- **Subjective values**
- Quality of the result
- Satisfaction with the process

# „Inter“ – action Matters

- ▶ How do other use resources/ information?
  - Actions, Skills, Experiences
- ▶ Discover and share Knowledge processes
  - Organisation /Social Network
- ▶ What is the context?
  - Business Process, Knowledge Process

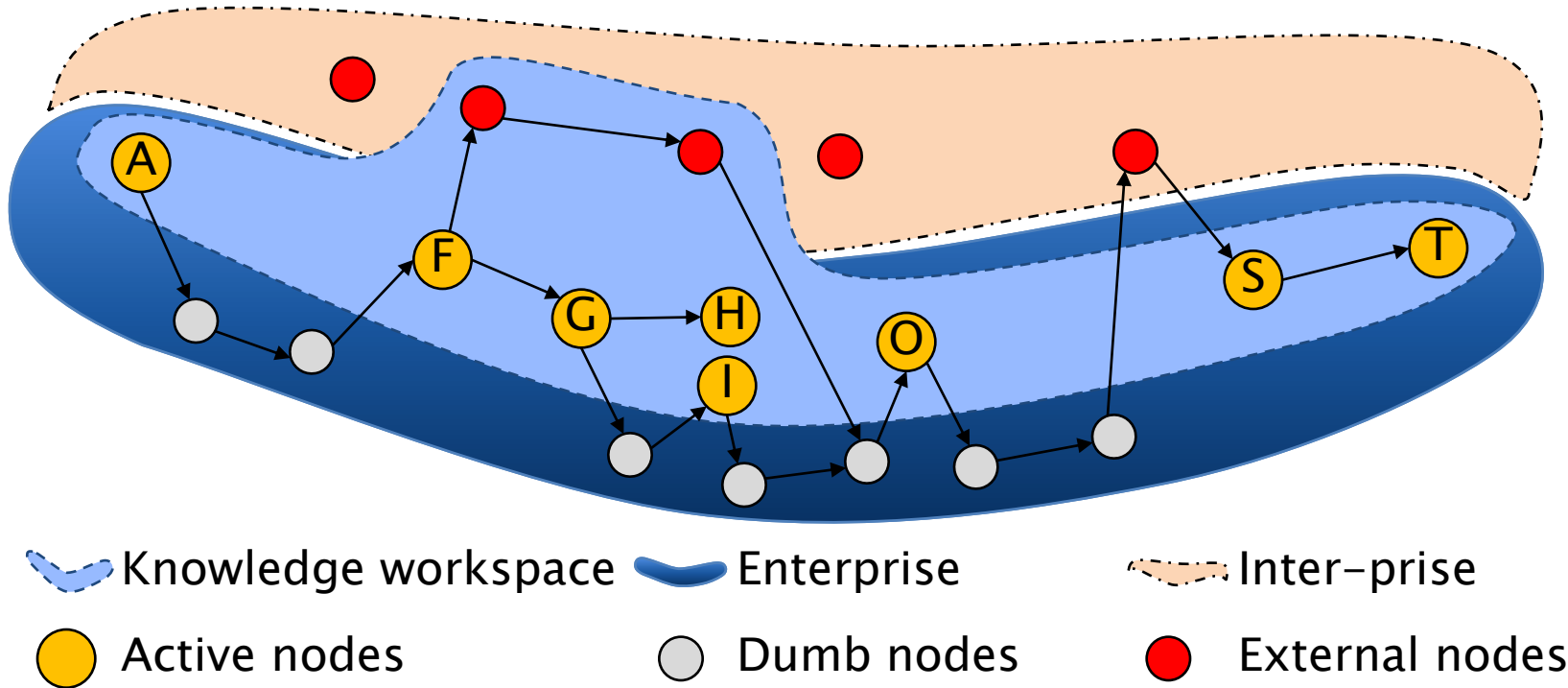


# Hot-dog theory



- Active node are specialists that define the process dynamics and can only have an interface to the Enterprise knowledge portals
- Dumb nodes are non specialists and are information/data pushers and these roles may be incorporated into the enterprise information systems
- External node are specialists in a sub-process level and therefore should be considered while designing the enterprise information systems

# Hot-dog theory

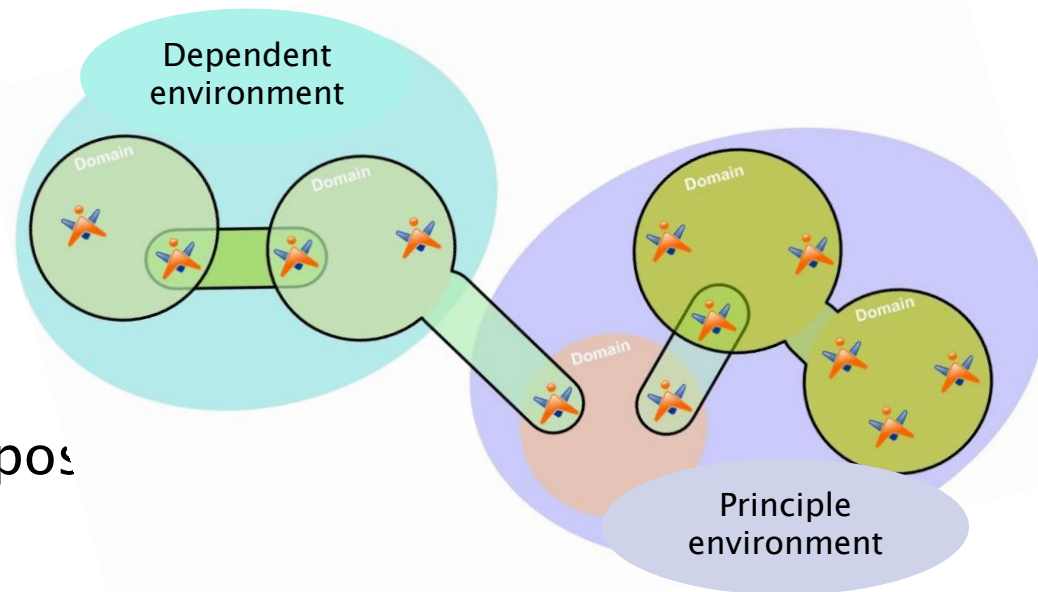


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# Security-aware Knowledge Processes

- ▶ Knowledge Processes are defined, used and shared across different administrative groups and domains.
  - Key for enhancing the value of a corporation.
  - Social interactions: virtual boundaries

- ▶ Security framework:
  - ▶ powerful,
  - ▶ flexible,
  - ▶ semantically rich,
  - ▶ automate as much as pos





# Security-aware Knowledge Processes

- ▶ Provide mechanisms to handle security and privacy issues for Knowledge Processes across different domains and organizations
  - **Semantic security policies and annotations:** pose constraints on system's behaviour and to dynamically control and automate the system options.
  - **Grid technologies:** virtual organization as a transparent approach for enabling distributed applications from multiple administrative domains, with and security requirements
  - **Trust management:** how trust is managed based on their previous user's interactions in modern open and decentralized systems.

# Summary

- ▶ Informal Knowledge Processes are the norm in certain industries
  - Not supported by enterprise applications
- ▶ Proposed a semi-automated approach
  - Combination of Top-down and Bottom-up
  - No '*Auto-Magic*': Magic does not work!
- ▶ Approach to quantify and evaluate Knowledge Processes
  - Make them comparable and reusable
  - Support '*refactoring*' for optimisation
- ▶ Security and Privacy is important

A low-angle photograph of several massive, weathered stone columns of an ancient Egyptian temple. The columns are decorated with hieroglyphs and have papyrus-bundle capitals. They are set against a clear, bright blue sky. The perspective makes the columns appear to converge towards the top right of the frame.

# Enterprise 2.0

**Enterprise 2.0 is the use of emergent social software platforms within companies, or between companies and their partners or customers.**

**Andrew McAfee**

Associate Professor  
Harvard Business School

# References

- ▶ Some slides I took from <http://www.thecontenteconomy.com/2009/04/slides-from-our-enterprise-20-seminar.html>
- ▶ The “Long Tail” slide is taken from <http://ldc.upenn.edu/myl/llog/LongTail.gif>

Many Thanks!

# Q&A